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Conigma™ ahead in current Vendor Selection Matrix

> Number 1 in customer satisfaction with SAP ALM tools

Munich, January 22, 2020 - Galileo Group AG, one of the leading providers of software solutions for SAP Change, Release and Transport Management, is led by Research in Action (RIA) as Market Leader in the Vendor Selection Quadrant. Galileo Group AG achieves the highest customer satisfaction of all top 15 providers listed in the 'Vendor Selection Matrix™ SAP-Centric Application Lifecycle Management SaaS And Software': The Top 15 Global Vendors 2019' (including BMC, IBM, Microsoft, SAP and ServiceNow).

"We are delighted that our investments to offer the best products in the industry are being rewarded by our customers," says Malte Klassen, CEO of Galileo Group AG.

During the evaluation, RIA evaluated the following categories (quotations¹):

- **Strategy:** Galileo's goal is to reinvent the manner in which SAP software changes are carried out - swift, secure, transparent and the company is already delivering on that promise. With this, Galileo is a highly differentiated vendor. Galileo achieved the third highest rating for differentiation from all vendors in our survey, no surprise here.
- **Execution:** Galileo is a very focused player in the SAP-Centric Application Lifecycle Management market. The company today is the leading provider of Change, Release and Transport Management solutions for SAP software. As a next-generation

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solution, the Conigma Suite not only focuses on replacing SAP Change, Release and Transport Management legacy tools, but also offers a high degree of industrialization and automation of the SAP Change and Maintenance processes, lowering TCO and reducing time-to-market significantly. This resonates well with customers. Galileo achieved very high scores in the price versus value category. For customer satisfaction, Galileo even achieved the highest score from all competitors.

- **Customer Quote:** "We know the competition well. We are impressed by the Galileo Conigma product capabilities as well as the company's service quality and flexibility". Manager DevOps European manufacturing company.
- **Bottom Line:** The positioning of Galileo in the SAP-Centric Application Lifecycle Management market is unique and long-term sustainable. This should set the company up for continuing profitable growth in the years to come.

Vendor Selection Matrix

The Vendor Selection Matrix™ is a unique, primarily survey-based methodology for comparative vendor evaluation. A minimum of 60% of the evaluation results are based on combined telephone and online surveys, in this case covering 1.066 IT managers with budget responsibility in enterprises worldwide. The analyst's opinion accounts for a maximum of 40% of the evaluation results (not close to 100% as in most other vendor evaluations). More than 32.000 data points were collected in Q4 of 2018 and Q1 of 2019. The Top 15 vendors of SAP-

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Centric Application Lifecycle Management SaaS and Software solutions (selected by the buyers in the survey) were evaluated. The evaluation results and forecasts are based on customer and vendor feedback, publicly available information, triangulation, as well as the analyst's opinion.

About Conigma™

In addition to the core product Conigma™ CCM for controlling and managing IT processes for SAP change, release and transport management, the Conigma™ suite also includes Conigma™ QCopy for software recovery after SAP system copies, Conigma™ DevSync for synchronizing parallel SAP development systems and Conigma™4Eclipse for integrating our functionalities in ABAP in Eclipse (=SAP ADT) IDE.

About Galileo Group AG

Renowned blue-chip customers such as Mercedes-Benz, Talanx, Siemens or Zuercher Kantonalbank in Europe, Asia and the Americas rely on the competence of the Galileo Group with its IT Services and Software divisions.

With its SAP® Release, Change & Transport Management Software Conigma™, the company sees itself as the market leader for the industrialization of SAP operations. For more information, visit www.galileo-group.de.

Conigma™ is a trademark of Galileo Tools GmbH / Galileo Group AG.

Galileo Group AG

Malte Klassen
Kistlerhofstr. 60
81379 Munich
Germany

Phone: +49 89 710463-60

Fax: +49 89 710463-88

info@galileo-group.de

<http://www.galileo-group.de>

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